



**TridentGLOBAL**  
... international trade made easy



# Case Study



## Northern Co-Operative Meat Company, Casino, NSW

The Northern Co-operative Meat Company Ltd was established in 1933 and is situated in Northern New South Wales, Australia. The Co-operative is recognised in Australia and globally as an industry leader in red meat processing and it is held in high esteem by its peers. The Co-operative is licensed to supply meat products throughout the world including; Australia, the America's, Japan, Korea, European Union, Halal and Organic markets.

### Challenges

- Replace manual based systems & spreadsheets with a fully integrated, streamlined, export management solution
- Address shipping, documentation and mandatory compliance requirements with AQIS and Customs
- Source a solution capable of managing export growth without additional overheads



### Solution

- Trident performed an on-site Discovery & Review of current export processes and then documented proposed process changes, business rules and interfacing requirements, with a detailed implementation plan
- Implemented the TridentGLOBAL Trade Solution, fully integrated with the existing order management & production system
- A comparison of almost one year prior to, and following the introduction of TridentGLOBAL, revealed that even with fewer staff the number of document sets produced had increased by 116%
- Mitigate risk by utilising TridentGLOBAL Compliance modules to manage changing AQIS and Customs requirements
- As Northern Co-operative Meat Company's customers agree to receiving documents electronically, significant reductions in international courier costs will occur
- Reduced number of days for presenting documents leading to quicker payment
- Improved flexibility, productivity, and quality of documentation
- Elimination of repetitive data entry and manual calculations resulting in reduced errors

## Customer Snapshot

Company	Industry	Employees	Website
Northern Co-operative Meat Company Ltd	Meat & Hides	875	www.cassino.com.au

"There was a mutual understanding of the time frames and our teams worked hand in hand. It became a very good working relationship."  
- Stephen Wills, Shipping Manager, Northern Co-operative Meat Company

"By integrating TridentGLOBAL with our order management system, we have complete control of our internal IT processes." - Andrew Watson, IT Manager, Northern Co-operative Meat Company

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