



TridentGLOBAL
... international trade made easy



Case Study



Taylors Wine, Clare Valley, South Australia

The Taylor family were wine merchants in Sydney before establishing the now famous winery in the Clare Valley, South Australia. Taylors offer an inspired combination of "old world" estate philosophy and "new world" wine making innovation that has resulted in the crafting of a range of wines that regularly receive international awards and accolades. Labels include Taylors, Wakefield, St Andrews, Jaraman, Promised Land and Eighty Acres.

Challenges

- No formal "Global Trade" system currently in use.
- Manual entry and re-entry of data into multiple documents, spreadsheets, external websites etc
- No visibility of export transactions.
- No easy audit of export consignments.
- No contract management.

Solution

- A 2 day discovery, analysing the current export process, documentation requirements, report requirements and IT infrastructure.
- TridentGLOBAL provided a detailed Review of Findings, Scope of Works and Project Plan.
- New document developed for Taylors, relating specifically to the Wine Industry : Certificate of Analysis.
- 3 New Custom Reports developed to aid Taylors in various areas of their business including Contract Management and KPI Analysis.
- An Enhanced DataFlowThru developed for Taylors incorporated specific Business Rules, automatically creating Shipments, PRA's and EF's.
- Specific Commercial Invoice and Packing List Grid's created for Taylors ensuring these documents are exactly as required.
- Utilising Consignment Management, Consignment Status's and Electronic Filing. Taylors now have full visibility and the ability to audit all export transactions.
- Use of the Contract Module to handle multiple shipments over a period of time.
- Utilisation of the TridentGLOBAL Multi-Exporter Module to allow export of products of both Taylors Wine and Wakefield Wine.
- System implemented with view to a future interface between SAP and TridentGLOBAL



Customer Snapshot

Company	Industry	Employees	Website
Taylors Wine	Alcohol	100	www.taylorswines.com.au

"The export documentation process is much quicker with Trident. The TridentGLOBAL system provides us with a snapshot of the entire export process at any point in time. This allows us to analyse, report and action any issues faster" - Kaye Oliver, Export Officer, Taylors Wines

www.tridentglobal.com.au