



# Case Study



## WA Seafood Exporters, Osborne Park, Western Australia

WA Seafoods was started by Chris Peovitis some 35 years ago. From humble beginnings the company has grown throughout the years and now enjoys the status of one of Australia's major seafood exporters.

Whether for the international market or for the local restaurant or hotel, the company's mission is the same, to deliver the finest quality Seafoods possible, at the best possible price.

Established in 1973, the company operates as a seafood exporter, wholesaler and importer. Being a family owned business, we are able to work closely with our clients to Satisfy their requirements efficiently and effectively.

### Challenges

- Labour Intensive process was in place
- Unreliable support
- Updates not in time
- Poor accuracy
- Poor user interface to software

### Solution

- Single TridentGLOBAL solution running all export operations - modules purchased include:
  - Export Documentation module
  - EXDOC module
  - Products module
  - Reports module
  - Interface module
  - Shipping module
  - Enhanced DataFlowThru module



### Customer Snapshot

Company	Industry	Employees	Website
WA Seafood Exporters Pty Ltd	Seafood	10	www.waseafoods.com.au

*"The biggest benefits to us are the good support, easy user interface, time saving and document accuracy." - Bob Hopkins - General Manager WA Seafoods*