



Enterprise export management **solutions.**



An **enterprising solution** to the challenges of global trade.

Efficient management of business critical information and documentation is key to export success.

However, the sheer volume and complexity of information that exporters need to manage as part of the export process means an enormous amount of time and effort is wasted on non-productive, repetitive and error-prone administrative tasks.

The United Nations Conference on Trade and Development estimates that the average international transaction involves 27 to 30 different parties, 40 documents and

200 data elements. Furthermore, it reports that 30 elements in the workflow process need to be repeated at least 30 times and over 60% of all data needs to be rekeyed at least once.

Obtaining the necessary permits for import/export can take weeks

Complex export processes are often complicated by inefficient workflow processes, such as manual double/triple entry of data into separate systems, leaving exporters exposed to administrative errors that compromise the export process and cause costly delays.

Research undertaken by the Aberdeen Group (2006) shows that:

- » 1/10 shipments are **late** and so have to be sent by **more costly transport mechanisms**
- » 13% of large enterprises report that more than 1 in 5 international shipments are **out of compliance with order or routing instructions**
- » 66% of exporters manage their process with **antiquated paper-based processes**

These statistics are apparent in the all too common incidence of exporters' containers sitting on wharfs (waiting for export documentation to be approved) and revenue funds frozen (as Letters of Credit await approval).

The hidden productivity losses and financials costs associated with inefficient export management practices are much higher than most people realise.

However, the team at TridentGLOBAL has found **intelligent analysis** of your organisation's export management practices can illuminate these 'invisible' inefficiencies and **highlight your productivity losses and financial gains.**

Through this process, our industry experienced consultants can then make qualified recommendations on how to best utilise TridentGLOBAL's export management system, which will provide immediate benefits for any exporter looking to **reduce costs, risks and increase productivity.**

"Export documentation processing time has been **cut by two thirds**, with the risk of error minimised. Current consignee information is now **easily managed** while Wine Board reports **have been simplified**".

Jeanette Kruger – Export and Office Administrator, Peter Lehmann Wines

TridentGLOBAL's industry leading export management system makes **international trade easy.**

Professional Consulting Services

Our export consultants have the experience and expertise to help exporters realise significant process improvements by providing analysis, recommendations and complete project management to best practice methodologies.

A TridentGLOBAL Discovery and Review is a critical step in ensuring an accurate forecast of projects costs, components and outcomes associated with the integration of TridentGLOBAL and the ERP system.

Performed by members of the TridentGLOBAL Services Team under the direction of a dedicated Project Manager, the Discovery and Review will reduce costs and risks associated with a deployment and ensure all project goals are achieved.

This consists of an onsite review by a TridentGLOBAL Business Analyst with a focus on identifying the information currently captured in an existing system that can be re-used and integrated into TridentGLOBAL.



Benefits of TridentGLOBAL's feature-rich export management system include:

1 Document management

TridentGLOBAL will provide your export team with a Windows-based, single data entry system whereby the movement of common information and data elements between documents is fully automated via 'DataFlowThru' process. This single data entry system increases your speed and accuracy in preparing export documentation. The layout of the TridentGLOBAL export documentation software is based on the UN aligned export documentation standard.

2 Compliance

TridentGLOBAL's export management system seamlessly integrates with all external parties, including the Australian Customs Service (ACS), Australian Quarantine and Inspection Service (AQIS), Chambers of Commerce, Australian Wine & Brandy Corporation and Ports and Shipping Carriers. Consequently, all communications are directed from your core system, with no re-typing or handling of data, ensuring quick response times and a full audit trail of all communications.

3 Shipping

Our system helps you to unite and manage all workflow elements in the shipping process in a structured format. TridentGLOBAL provides you with a simple method for managing vessels and containers in relation to production or trading, and also combines the process of creating and electronically lodging all documents needed to satisfy an export order.

4 Letters of Credit

By reducing or eliminating Documentary Credit rejections you can realise considerable savings and productivity gains. The savings include employee time taken to re-work the documents and, most importantly, higher financing costs. TridentGLOBAL interfaces with all banks and enables the Letter of Credit to be received electronically from the bank.

5 Management Reporting

Source a snapshot of the entire export process at any point in time. This allows you to analyse, report and action any issues faster. TridentGLOBAL reports allow you to email and print pre-defined international trade and logistics management reports. Your reports will provide you with complete visibility of your workflow processes and a record of all past and present transactions.

6 Integration

Integrating your internal systems with TridentGLOBAL can deliver significant benefits and cost savings, reducing the time spent processing export orders and avoiding double/triple data entry. TridentGLOBAL's ability to interface with any ERP or order management system, including SAP, means that all information entered into the ERP will flow directly to TridentGLOBAL and into relevant documents.

CustomerCare

TridentGLOBAL provides our clients with industry-leading training and support to help them realise all the benefits that our software can provide. These include:

Customised training – Our training team will ensure your team gets the most out of the software.

Customer support – The TridentGLOBAL CustomerCare team provide ongoing expert assistance to effectively manage your international trade environment in to the future.

Compliance enhancements – Regulators change requirements often and we make it easy for you by updating the system as needed. We take the work out of you having to keep up with compliance regulations.

“ We have doubled our exporting capability over the last two years to 600 containers with the help of TridentGLOBAL.”

Michael Darby – IT Manager, Angoves Wine

“The TridentGLOBAL solution is critical to the success of our exporting. The Support Team is always willing to tailor solutions that are specific to our requirements. The promptness of response to questions and issues that we have experienced from time to time has been outstanding.”

Marino Giumelli – Inbound Logistics, BHP Nickel West

Empower your enterprise today.



Established in 1992, TridentGLOBAL is a highly respected specialist in the design, implementation and support of world class export management systems.

As you'll discover, TridentGLOBAL export management system and modules provide a total solution to the challenges exporters encounter in their operational activities. Our solutions are practical, effective, easy to install and easy to operate.

Our export management system and software modules are the product of our extensive logistics industry experience and knowledge which has been developed through our ongoing collaboration and partnership with world leading organisations. We are confident that no other solution provider can match TridentGLOBAL's depth of industry knowledge and experience.

Contact us.

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